

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

September 10, 2019

REVISED

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of four vehicles for the Department of Transportation through Bid No. 1065344 in the amount of \$166,008; and

WHEREAS, The acquisition of four vehicles through financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That the four vehicles be purchased and financed for a five-year term in the amount of \$166,008 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That the Board of Education president and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

1065344 Off-the-Lot New Vehicles and Equipment
Responsible Office: Department of Transportation

Awardee

Lindsay Ford, LLC, Wheaton, Maryland

\$217,668

1081315	Closed Captioning Services Responsible Offices: Office of the Superintendent of Schools, Public Information and Web Services <u>Awardee</u> Azur CART & Captioning, LLC, Lutz, Florida	\$ 30,000
116116	Stage Rigging Inspection, Repair, and Consulting Services Responsible Office: Division of Maintenance <u>Awardee</u> Stage Rigging Services, Inc., Greensboro, North Carolina	\$600,000
2019-17	Remanufactured Cartridges Responsible Office: Office of the Chief Technology Officer <u>Awardee</u> EIS Office Solutions, Inc., Houston, Texas	\$225,000
R150505	HVAC Equipment, Installation, Service and Related Services Responsible Office: Division of Maintenance <u>Awardee</u> Daikin Applied Americas, Inc., Minneapolis, Minnesota (Local Affiliate: Bowie, Maryland)	\$500,000
1063.5	Speech Language Services for Students with Disabilities Responsible Office: Office of Special Education <u>Awardees</u> (See note on page 5) Advanced Medical Personnel Services, Inc., Port Orange, Florida Cross Country Staffing, Inc., Boca Raton, Florida Cumberland Therapy Services, LLC, Lafayette, Colorado EBS Healthcare, Inc., West Chester, Pennsylvania Invo Healthcare Associates, LLC, Jamison, Pennsylvania National Speech Language Therapy Center,* Bethesda, Maryland Speech Rehab Services, LLC,* Boca Raton, Florida The Therapy Spot, LLC,* Pikesville, Maryland Therapia Staffing, LLC, Coral Springs, Florida Virtus et Scientia, LLC,* Lanham, Maryland Total	\$500,000

1086.4	Third Party Billing Services for Students with Disabilities Responsible Office: Office of Special Education	
	<u>Awardee</u> Dawkins Management, Inc., Easton, Maryland	\$245,000
1140.4	Health and Welfare Consulting—Extension Responsible Office: Office of the Chief Operating Officer	
	<u>Awardee</u> Aon Consulting, Inc., Baltimore, Maryland	\$136,000
4044.9	Security Systems Supplies and Equipment—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> Halifax Security, Brick, New Jersey	\$ 35,017
	Silmar Electronics, Inc.,* Miami, Florida	<u>57,033</u>
	Total	\$ 92,050
4107.5	Fire Alarm Monitoring Responsible Office: Department of Systemwide Safety and Emergency Management	
	<u>Awardee</u> Ark Systems, Inc., Columbia, Maryland	\$ 48,085
4265.1	Americorps Project Change—Extension Responsible Office: Office of the Chief Academic Officer	
	<u>Awardee</u> The George B. Thomas Sr. Learning Academy, Inc. Bethesda, Maryland	\$104,500
4271.1	Professional and Supporting Service Training—Extension Responsible Office: Office of Human Resources and Development	
	<u>Awardee</u> Research for Better Teaching, Acton, Massachusetts	\$ 83,400

4302.1	Apex Learning Digital Curriculum—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Apex Learning, Inc., Seattle, Washington	\$110,500
4327.1	School Transportation Routing Software—Extension Responsible Office: Department of Transportation <u>Awardee</u> Trapeze Software Group, Inc., Cedar Rapids, Iowa	\$ 39,719
4457.1	Professional Development for Dual Language Educators— Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Dr. Jose Medina Educational Solutions, LLC* Silver Spring, Maryland	\$ 86,250
4458.1	Facility Condition Assessments—Extension Responsible Office: Office of the Chief Operating Officer <u>Awardee</u> Facility Engineering Associates, PC, Fairfax, Virginia	\$200,000
7085.4	Information Technology Support and Integration Services— Extension Responsible Office: Office of the Chief Technology Officer <u>Awardees</u> (See note on page 5) CDW Government, LLC, Vernon Hills, Illinois Data Networks of America, Inc., Hunt Valley, Maryland Ease Technologies, Inc., Columbia, Maryland Vision Technologies, Inc.,* Glen Burnie, Maryland Total	\$250,000
7133.11	Cafeteria Disposable Supplies Responsible Office: Division of Food and Nutrition Services <u>Awardees</u> (See note on page 5) Acme Paper & Supply Company, Inc., Savage, Maryland	

	American Pride Paper and Plastic, Lakewood, New Jersey	
	Clark Associates, Inc., Lancaster, Pennsylvania	
	Dade Paper & Bag, LLC, Miami, Florida	
	(Local Affiliate: Jessup, Maryland)	
	Form Plastics Company, St. Charles, Illinois	
	FPC Holdings, Inc., Elkridge, Maryland	
	S. Freedman & Sons, Inc., Landover, Maryland	
	Total	\$115,000
8507.1	Vehicles Rental	
	Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Penske Truck Leasing Company, LP, Rockville, Maryland	\$ 50,000
9013.10	Industrial and Technology Education Hand Tools—Extension	
	Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardees</u>	
	Hilti, Inc., Tulsa Oklahoma	\$ 5,000
	Liberty Lumber & Supply Company, Inc., Pikesville, Maryland	33,630
	Metco Supply, Inc., Leechburg, Pennsylvania	2,700
	Paxton Patterson, LLC, Alsip, Illinois	8,100
	Snap-on Incorporated, Kenosha, Wisconsin	10,000
	W & S Supply Company, Inc.,* Elmwood Park, New Jersey	125,531
	W. W. Grainger, Inc., Lake Forest, Illinois	<u>16,200</u>
	(Local Affiliate: Rockville, Maryland)	
	Total	\$201,161
9015.7	Ceiling Board and Grid System Materials—Extension	
	Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	b&b Concepts, Inc.,* Mount Airy, Maryland	\$ 49,100
	Capitol Building Supply, Inc., Manassas Park, Virginia	<u>41,200</u>
	(Local Affiliate: Gaithersburg, Maryland)	
	Total	\$ 90,300
	TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$3,924,633

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report
September 10, 2019

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. of MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
1065344	Off-the-Lot New Vehicles and Equipment	N/A Montgomery County Contract					
1081315	Closed Captioning Services	N/A Montgomery County Government Contract					
116116	Stage Rigging Inspection, Repair, and Consulting Services	N/A Loudoun County Public Schools Contract					
2019-17	Remanufactured Cartridges	N/A					
R150505	HVAC Equipment, Installation, Service and Related Services	N/A OMNIA Partners Contract					
1063.5	Speech Language Services for Students with Disabilities	41	7	23	10	10	4
1086.4	Third Party Billing Services for Students with Disabilities	N/A					
1140.4	Health and Welfare Consulting—Extension	16	0	3	0	1	0
4044.9	Security Systems Supplies and Equipment—Extension	31	10	4	2	2	1
4107.5	Fire Alarm Monitoring	22	8	4	1	1	0
4265.1	Americorps Project Change—Extension	N/A					
4271.1	Professional and Supporting Service Training—Extension	N/A					
4302.1	Apex Learning Digital Curriculum—Extension	N/A					
4327.1	School Transportation Routing Software—Extension	N/A					

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4457.1	Professional Development for Dual Language Educators—Extension	N/A					
4458.1	Facility Condition Assessments—Extension	1	0	1	0	1	0
7085.4	Information Technology Support and Integration Services—Extension	41	14	16	2	4	1
7133.11	Cafeteria Disposables Supplies	42	11	12	2	7	0
8507.1	Vehicles Rental	N/A					
9013.10	Industrial and Technology Education Hand Tools—Extension	26	4	8	2	7	1
9015.7	Ceiling Board and Grid System Materials—Extension	11	5	2	1	2	1

